

There is NO registration fee for Hosted Buyers. Upon receipt of this Invitation form, we will inform you that your attendance at Further East has been confirmed.

THIS FORM SHALL BECOME YOUR CONTRACT TO ATTEND WITH THE NECESSARY TERMS & CONDITIONS IN PLACE.

As outlined in the Terms & Conditions below, you are required to supply your credit card details as part of your registration. If accepted as a Hosted Buyer, cancellation charges do apply. Any such charges will only be debited in accordance with Clause 3 of the Terms & Conditions. Please note, any applicable charges will be made for Further East 2020 so your card should be valid until at least December 2020

1. DEFINITIONS

1.1. In these terms & conditions: Further East means the company Further East Ltd.; Invitation or Form means the form or invitation signed by the Buyer, for the purpose of this document the Buyer; Buyer means the person and company whose details are set out overleaf; Contract consisting of the terms and the application form means the contract between the invited Buyer and Further East Ltd. whereby Further East Ltd. has agreed to allocate a place to the Buyer, for the purpose of attending the Exhibition, as set out on this form; Fee means the charges payable by the BUYER under the contract as specified in clause 3; Exhibition means the Further East show; GBP and £ means British Pounds; Official evening functions, means ONLY functions organised by Further East Ltd.; Force Majeure means, in relation to either party, any circumstances beyond the reasonable control of that party (including, but not limited to, any acts of god, epidemics, pandemics (including swine or bird flu), fires, explosions, earthquakes, floods, elements, volcanic eruptions, storms, tempest, lightning, strikes or lockouts, riots, civil commotions, war, rebellion, or harmful acts for political, terrorist, biochemical attacks, cyber attacks national mourning or other similar purposes, material emergency, terrorist or military activity,

labour disputes, airlines disturbances, civil disturbances, explosions, inevitable accidents, decision from a higher force or authority including local or national government, interventions or regulations); Terms means these terms and conditions and the terms, if any, set out overleaf; Venue means the site at which the Exhibition is to be held.

2. TERMS OF THE CONTRACT

2.1. These Terms and the Contract/Form overleaf constitute the entire agreement between the parties, superseding any previous agreement or understanding. All other terms, expressed or implied by statute or otherwise, are excluded to the fullest extent permitted by law.

2.2. Any changes or additions to the Contract or the Terms must be agreed in writing by Further East Ltd. Further East Ltd. may, from time to time, vary or amend these Terms, provided that such variations or amendments do not operate to diminish the rights reserved to the Buyer under the Contract, and shall not operate to increase the liabilities of Further East Ltd. or its agents.

3. MEETING ATTENDANCE AND CANCELLATION

3.1. Further East Ltd. shall be entitled to cancel the Buyer's place, their company's participation in any future events, and to charge the cancellation fees if it considers, at its sole discretion, that the Buyer fails to attend one or more pre-scheduled meetings, attends functions held by 3rd parties on nights when official exhibition functions are taking place, is a no-show to the exhibition or is seen to be selling to exhibitors or Buyer's as in clause 4.11.

3.2. The Buyer is required to provide valid credit card details to cover any cancellation that should occur within the specified dates. The Buyer may cancel their place at the Exhibition in entirety by giving prior notice in writing to Further East Ltd. If valid documentation is received from a professional doctor before the commencement of Further East on 09 November 2020 specifying the reason for a Buyer's inability to attend

Further East then no cancellation fee shall be charged. Provided that notice of cancellation is received and acknowledged by Further East Ltd. at least 102 days prior to the start of the Exhibition (Up to 30 July 2020), the Buyer will be liable for no costs to Further East Ltd. Where such notice is received by Further East Ltd. between 102

and 72 days prior to the start of the Exhibition (30 July 2020 – 29 August 2020) and no valid documentation from a professional doctor is received, the Buyer shall remain liable for a £300 cancellation fee payable in full to Further East Ltd. via the credit card details overleaf. Where such notice is received by Further East Ltd. between 72 and 42 days prior to the start of the Exhibition (29 August 2020 – 28 September 2020) and no valid documentation from a professional doctor is received, the Buyer shall remain liable for a £450 cancellation fee payable in full to Further East Ltd. via the credit card details overleaf. Where such notice is received by Further East Ltd. between 42 and 07 days prior to the start of the Exhibition (28 September 2020 – 02 November 2020) and no valid documentation from a professional doctor is received, the Buyer shall remain liable for a £750 cancellation fee payable in full to Further East Ltd. via the credit card details overleaf. Where such notice is received by Further East Ltd. between 07 and 0 days prior to the start of the Exhibition (02 November 2020 – 09 November 2020) and no valid documentation from a professional doctor is received, the Buyer shall remain liable for a £1,000 cancellation fee payable in full to Further East Ltd. via the credit card details overleaf.

3.3. Further East Ltd. shall be entitled to cancel the place of the Buyer if it considers, at its sole discretion, that the products or services provided by the Buyer or any person attending the exhibition with the Buyer mentioned overleaf, do not fit the profile of the Exhibition.

3.4. Either party may (without limiting any other remedy) at any time terminate the contract by giving written notice to the other if the other commits any breach of these terms and (if capable of remedy) fails to remedy the breach within 30 days after being required by written notice to do so, or if the other goes into liquidation, becomes bankrupt, makes a voluntary arrangement with its creditors or has a receiver or administrator appointed.

3.5. Further East Ltd. shall be entitled to cancel the place of the Buyer if it considers, at its sole discretion, that the products or services provided by the Buyer or any person attending the exhibition with the Buyer mentioned overleaf, do not fit the profile of the Exhibition.

3.6. Further East Ltd. shall be entitled to cancel the place of the Buyer if it considers, at its sole discretion, that the products or services provided by the Buyer or any person attending the exhibition with the Buyer mentioned overleaf, do not fit the profile of the Exhibition.

3.7. Further East Ltd. shall be entitled to cancel the place of the Buyer if it considers, at its sole discretion, that the products or services provided by the Buyer or any person attending the exhibition with the Buyer mentioned overleaf, do not fit the profile of the Exhibition.

4. CONDUCT OF BUYERS AND TRAVEL ARRANGEMENTS

4.1. The Buyer has no right to any particular hotel allocation, although Further East Ltd. will endeavor to take into account the Buyer's preferences when allocating the hotels. Any changes to allocated hotels are at the Buyer's cost. If a Buyer decides to cancel their attendance due to the hotel allocation they receive, they will be charged the full cancellation fee of £1,000, as stipulated in clause 3.3.

4.2. Neither Further East Ltd. nor its agents shall be required to assist the Buyer to obtain flights into the country where the Exhibition is to be held.

4.3. Neither Further East Ltd. nor its agents shall be required to assist the Buyer to obtain any documents necessary for entry into the country where the Exhibition is to be held. Any failure of the Buyer to obtain any such documents from the relevant authorities shall not constitute frustration of the Contract. The Buyer, however, may substitute another person to take the hosted place, subject to approval of such person by Further East Ltd. In the event of such substitution, the Buyer shall remain primarily liable to Further East Ltd. under the Contract.

4.4. All Buyers will be expected to arrive at the allocated hosted accommodation on the 09 November 2020 to the 13 November 2020. Any extension to these accommodation dates or arrangements for early or late check out shall be at the sole cost and responsibility of the Buyer.

4.5. All Hosted Buyers' accommodation will be on a bed and breakfast basis. Further East Ltd. will not be responsible for extra room costs incurred during the stay eg:

spa, mini bar, dry cleaning. Any room upgrades will be solely at the discretion of the hotel management. Any extension to the stay prior to 09 November 2020 to the 13 November 2020 shall be at the Buyer's own cost.

4.6. If the Buyer fails to check-in to the hotel they have been allocated within 24 hours of their scheduled check in on Monday 09 November 2020 and does not inform the hotel and Further East

Ltd. of their change of plans, they will be charged the full room rate for the number of 'no show' nights incurred.

4.7. The Buyer shall notify Further East Ltd. of the flight details for arrival into the country where the Exhibition is to be held no later than 42 days prior to the start of the Exhibition.

4.9. The Buyer shall follow relevant laws, meeting health & safety and venue guidelines.

4.10. The Buyer has a duty and is obliged to actively take part in submitting, accepting and approving of pre-scheduled meetings and therefore also has a duty and is obliged to attend all pre-scheduled meetings arranged and to attend the Exhibition on each day according to the dates as stated in this contract. Failure to do so may result in action taken in accordance to clause 3.4.

4.11. The Buyer is prohibited to sell or to be heard selling products, supplies or services to exhibitors or fellow Buyers throughout their entire stay at the Exhibition. Failure to comply with this requirement may result in action taken in accordance to the clause 3.4 and/or exclusion from the Exhibition and future Further East Ltd. and other

This is Beyond Ltd. events without refund of any sums that may have already been paid by that person.

4.12. The Buyer shall not:

a) leave the Exhibition prior to the official close of the Exhibition;
b) display or distribute any political, illegal, immoral or offensive material at the Exhibition. No lotteries, games of chance or raffles or use of audio, lighting or audiovisual will be conducted without the prior written consent of Further East Ltd.

4.13. The Buyer shall comply with all reasonable instructions of Further East Ltd., the venue operator and statutory regulations and the rules & regulations.

4.14. Any extra delegates must cancel their badge 30 days prior to Further East Ltd. to receive a full refund. If the Buyer cancels after this deadline then refund is at Further East Ltd.'s discretion.

5. INDEMNITY

5.1. The Buyer shall indemnify and hold harmless Further East Ltd. Against any loss, damages, costs, expenses or other claims arising from:

a) breach of these terms by the Buyer or any person;
b) acts or omissions of the Buyer or its employees,

whether negligent or otherwise.

6. LIMITATION OF LIABILITY

6.1. Except in respect of death or personal injury caused by negligence or as expressly provided in these terms, neither Further East Ltd., its servants or agents shall be liable to the Buyer by reason of any representation (unless fraudulent), or any implied warranty, condition or other term, or any duty at common law, or under the express terms of the contract, for any loss of profit or any indirect, special or consequential loss, damage, costs, expenses or other claims (whether caused by the negligence of Further East Ltd., its servants or agents or otherwise) which arise out of or in connection with the Exhibition (including any delay or cancellation of the Exhibition).

6.2. Neither Further East Ltd. nor the venue operator or their agents, contractors or employees shall have any liability, direct or indirect, consequential or special, for any loss or damage or delay incurred by the Buyer arising:

a) as a result of an act of force majeure;
b) in relation to transit to and from the venue; or
c) by fire or theft of any nature. Other than personal injury or death caused by negligence.

6.3. If the Exhibition is cancelled, postponed, abandoned or curtailed, or the venue becomes wholly or partially unavailable for the holding of the Exhibition as a result of:

a) an act of force majeure; or
b) conflicts or misinterpretations arising with the national or local authorities of the host country, its sponsors, agents or other bodies regarding any and all aspects of the Exhibition; then:
c) Further East Ltd. or any of its agents or servants shall not have any liability for any loss, damage or delay to the Further East arising as a result of such circumstances;
d) Further East Ltd. shall be entitled, but not obliged, to reschedule the Exhibition to another date and/or at an alternative site.

6.4. References in Further East Ltd.'s marketing materials to "guaranteed business meetings with Buyers", "guaranteed business

meetings with Exhibitors", "target Exhibitors: 180" shall imply an obligation on Further East Ltd. to use all reasonable endeavors to provide such services to Exhibitors and Buyer. However, if Further East Ltd. is unable to honour such guarantees, such failure shall not constitute a breach by Further East Ltd. of the contract.

7. INSURANCE

7.1. Buyers shall obtain suitable insurance and are responsible for arranging their own insurance in relation to their employees, property (including luggage) and other equipment for which they are responsible and their participation expenses in case of cancellation, etc.

8. GENERAL

8.1. Failure or delay by either party in exercising any of its rights under the contract shall be deemed to be a waiver of that right, and no waiver by either party of any breach of the contract by the other shall be considered as a waiver of any subsequent breach of the same or any other provision.

8.2. If any provision of these terms is held by any court or other competent authority to be invalid or unenforceable, in whole or in part, the validity of the other provisions of these terms, and the remainder of the provision in question, shall not be affected.

8.3. This agreement shall be governed by and construed according to English law. Any dispute between the parties under this agreement is hereby submitted to the jurisdiction of the English courts.

8.4. You agree to give us your consent under privacy laws to give your personal information to Exhibitors.

8.5. Further East Ltd. is happy for private events to take place during the exhibition, provided they do not clash with the official programme. Any company hosting or attending a private event that clashes with an official element of the Exhibition will have their registration(s) revoked and will be refused entry to all business and social events throughout the Exhibition and such occurrences may result in action taken in accordance to clause 3.4.

8.6. Further East is a private event. Only selected Further East attendees are invited to all networking functions during the week of the event and Further East will not grant entry to spouses, relations or any non-member. Buyers found to be inviting third parties

to any official Further East functions will have their registration revoked and endanger their company's participation in any future events.

8.7. From time to time private events might be organised by delegates participating in the show. The organisation of such events is not the responsibility of Further East and Further East cannot facilitate entry or access to any of those events.

8.8. An official catalogue of Exhibitors will be issued by Further East. We do not accept any responsibility for any omissions, misquotations or other errors that may occur in the compilation of the catalogue.

8.9. The Contracts (rights of third Parties) act 1999 shall not apply to the contract.